

Message Text

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ACTION EB-11

INFO OCT-01 EA-11 ISO-00 CAB-09 CIAE-00 COME-00 DODE-00

DOT-00 INR-10 NSAE-00 RSC-01 FAA-00 SS-20 NSC-07

SSO-00 NSCE-00 INRE-00 L-03 DRC-01 /074 W

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O 281015Z JUN 74

FM AMEMBASSY KUALA LUMPUR

TO SECSTATE WASHDC IMMEDIATE 7333

LIMITED OFFICIAL USE KUALA LUMPUR 3082

EO 11652: N/A

TAGS: ETRN, MY

SUBJ: CIVAIR: U.S.-MALAYSIA NEGOTIATIONS

1. DISCUSSIONS MOVING IN DIRECTION OF SIDE DEAL WHICH WOULD COVER U.S. PRACTICAL NEEDS IN MANNER ACCEPTABLE TO BOTH SIDES, LEAVING ROUTE SCHEDULE AS IS. SIDE DEAL MIGHT ALSO COVER ALL-CARGO OPERATIONS FOR MAS.

2. IN FRIDAY SESSION USDEL OUTLINED GOM ACTIONS RE PAA WHICH WERE IN VIOLATION OF AGREEMENT. MALAYSIAN DEL DID NOT DISPUTE THIS BUT SAID CIRCUMSTANCES HAD CHANGED SINCE 1970 AND GOM POLICY WAS FIRMLY FOR PROTECTION OF MAS ON REGIONAL SECTORS UNLESS COUNTER-VAILING BENEFITS OBTAINED FROM OTHER SIDE. MALAYSIAN DEL SAID THAT MAS HAD NO NEAR TERM PLANS TO OPERATE PASSENGER SERVICES TO U.S. BUT THERE WAS POSSIBILITY OF ALL-CARGO OPERATIONS. WHAT GOM REALLY WANTED WAS SOME OPTICAL GRANT TO GOM IN ROUTE SCHEDULE WITH PRACTICAL NEAR TERM ARRANGEMENTS INCLUDED IN SIDE DEAL.

3. USDEL REPLIED THAT IF GOM ROUTE INCLUDED IN AGREEMENT, U.S. WOULD WISH IMPLEMENT FULLY ITS ROUTE INCLUDING 5TH FREEDOM SECTORS. USDEL MIGHT BE ABLE TO RATIONALIZE SIDE DEAL ON NEAR TERM ARRANGEMENTS ON BASIS
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RECIPROCAL IMPLEMENTATION OF ROUTE SCHEDULE NOT POSSIBLE.

MALAYSIAN DEL AGREED CONCEPT INTERESTING AND WORTH EXPLORING. NOTED THAT SECTORS COMPETITIVE WITH MAS WOULD BE RESTRICTED. SAID ONLY MALAYSIAN NEAR TERM INTEREST WAS POSSIBLE ALL-CARGO SERVICES. (USDEL DOUBTS WITH PRESENT EQUIPMENT LIMITATIONS MAS LIKELY BE ABLE TO OPERATE EVEN ALL-CARGO SERVICES IN NEAR TERM ALTHOUGH MAS MIGHT BE CONSIDERING JOINT OPERATIONS WITH ANOTHER CARRIER, E.G. TWA OF FLYING TIGER).

4. USDEL HAS DISCUSSED PRACTICAL U.S. NEAR TERM REQUIREMENTS WITH PAA REP HALE. HE STATES THAT, WHILE PAA LETTERS MENTION ONLY ADDITIONAL ALL-CARGO SERVICE AND EXTENSION PRESENT SINGAPORE SERVICE TO K.L., HE HAS COMPANY INFO THAT SUGGESTS NORTH OR SOUTH PACIFIC ROUTING FOR ALL SERVICES MIGHT BE BETTER THAN CENTRAL PACIFIC. WHILE MAXIMUM FLEXIBILITY OBVIOUSLY DESIRABLE THIS WOULD BE NEAR TERM DEAL.

5. WITH RESPECT ANY MAS NEAR TERM ALL-CARGO SERVICES, WE WILL ATTEMPT LIMIT ANY COMMITMENT TO SYMPATHETIC CONSIDERATION BY CAB ON BASIS OF RECIPROCITY OF ANY MAS APPLICATION.

6. ACTION REQUESTED: APPROVAL OR COMMENT ON SIDE DEAL CONCEPT AND LISTING IN ORDER OF PRIORITY OF POSSIBLE NEAR TERM ROUTE ARRANGEMENTS FOR US. REPLY BY OB SATURDAY JUNE 29.
UNDERHILL

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